Inland Marine

Non-admitted application



General risk information

Detailed business description

| Policy inception date | Na | ame of insured |
|---------------------------------------|---------------|----------------|
| | | |
| Risk address | | |
| House number | Вι | uilding name |
| Street name | Ci | ty |
| State | Po | ostal/zip code |
| Name of principals/partners/directors | | |
| | | |
| Website (if applicable) | | |
| Interested party(ies) | | |
| | | |
| Existing insurer | | |
| Existing premium (combined all requi | red sections) | |
| | | |
| Target premium (combined all require | ed sections) | |
| | | |
| Expiring deductibles | | |
| Competitors deductibles quoted | | |
| Competitors deductibles quoted | | |
| New/renewal | New | Renewal |

General queries and duty of disclosure

| 1. | What year was the business established? | | |
|--|--|-------------------|-------------------------|
| 2. | If business has been trading for less than three years, please enter the | e director's | experience. |
| 3. | Have you ever traded under a different name? | Yes | No |
| | a. If YES, please provide further details: | | |
| 4. | What year did you begin trading from your current address? | | |
| 5. | Have you been at your address for less than five years? | Yes | No |
| | a. If you've been at your address for less than five years, please advi for no previous address: | se previous | s address(es) or reason |
| 6. | Has any insurer ever declined your proposal, cancelled, or | Vaa | |
| | declined to renew your policy or imposed special terms? | Yes | No |
| 7. | | Yes | No |
| | declined to renew your policy or imposed special terms? Has any product, work, or location been excluded from any | | |
| 8. | declined to renew your policy or imposed special terms? Has any product, work, or location been excluded from any previous insurance cover or uninsured or self-insured? Has any insurance ever been cancelled for non-payment of | Yes | No |
| 8. 9. | declined to renew your policy or imposed special terms? Has any product, work, or location been excluded from any previous insurance cover or uninsured or self-insured? Has any insurance ever been cancelled for non-payment of premium? Have you or any director or partner ever been convicted of or | Yes Yes | No No |
| 8.9.10 | declined to renew your policy or imposed special terms? Has any product, work, or location been excluded from any previous insurance cover or uninsured or self-insured? Has any insurance ever been cancelled for non-payment of premium? Have you or any director or partner ever been convicted of or charged (but not yet tried) with any criminal offense? Have you or any director or partner ever been prosecuted under | Yes Yes Yes | No No |

Inland Marine general risk information

| Br | oker name | | | |
|----|--|--|--------------|----------|
| Od | ccupation(s) | Percentage of occupation | on | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| 1. | Other than fire suppresthat are in place: | ssion units, please enter details of any further preventative mea | asures for f | ire risk |
| 2. | How frequently are the | e vehicles usually serviced? Every months | | |
| 3. | | on the schedule of vehicles been performance modified facturer's specification? | Yes | No |
| 4. | Estimated Gross Annu | al Turnover for forthcoming period of insurance | | |
| 5. | Estimated Annual Wag | ges for forthcoming period of insurance | | |
| 6. | Number of employees | | | |
| 7. | Do you process, handle explosive, flammable, | le, or store any industrial materials that are toxic, or corrosive? | Yes | No |
| | a. If YES, please pro | vide further details: | | |
| 8. | Do you hire out contra | ctors and/or subcontractors? | Yes | No |
| | If YES: | Number of (sub)contractors past 12 months | | |
| | | Estimated number of (sub)contractors next 12 months | | |
| | | Percentage of turnover relating to (sub)contractor work next 12 months | | |
| | | Estimated percentage of turnover relating to (sub)contractor work next 12 months | | |
| | | Type of work carried out: | | |
| 9. | Do you engage persor | nnel from Labour Hire companies? | Yes | No |
| | If YES: | Number of Labour Hire personnel past 12 months | | |

Estimated number of Labour Hire personnel next 12 months

Percentage of turnover relating to Labour Hire work past 12 months

Estimated percentage of turnover relating to Labour Hire work next 12 months

Type of work carried out

If yes, please provide further details:

Driving operations information

| Radius | | Percentage split |
|---|-----|------------------|
| <400kms | | |
| 401-800kms | | |
| 801-1,200kms | | |
| 1,201-1,600kms | | |
| >1,601kms | | |
| | | |
| Any underage and/or inexperienced drivers/operators? | Yes | No |
| a. If YES, please provide further info: | | |
| Have you or any of your drivers in the last five years: | | |
| 2. Been convicted of or charged with fraud, arson or theft or any other criminal act? | Yes | No |
| 3. Had an accident or loss, a vehicle stolen or made a claim under an insurance policy? | Yes | No |
| 4. Had any driving offence or traffic infringement fines (other than parking) or had a drivers license cancelled or suspended? | Yes | No |
| 5. Had any insurance declined or cancelled, been refused renewal of any insurance or had special terms, conditions or excesses imposed? | Yes | No |
| 6. Been convicted with driving with a Prescribed Concentration of Alcohol (PCA) above the limit, driving under the influence (DUI) or drug offence within the last five years? | Yes | No |
| 7. Do any operators suffer from any medical condition which could affect their driving performance? | Yes | No |

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8. If YES to any of the above, please provide further detail:

Contractors equipment

- 1. Earthquake Limit
- 2. EQ/VOL Rating
- 3. Flood Limit
- 4. Flood Zone Rating
- 5. Flood Claims in the past 5 years

- 6. Owned Equipment Limit (USD)
- 7. CE Property Loaned, Leased or Rented FROM Others Limit
- 8. CE Property Loaned, Leased or Rented FROM Others Limit any one item
- 9. CE Property Loaned, Leased or Rented TO Others Limit
- 10. Additional Acquired Property Limit
- 11. Waterborne Property Limit
- 12. Rental Reimbursement Limit of Insurance
- 13. Rental Reimbursement Any One Day
- 14. Rental Reimbursement Any One Loss
- 15. Continuing Rental Expense Limit
- 16. Unscheduled Tools and Equipment Your Tools and Equipment Limit of Insurance Any One Item
- 17. Unscheduled Tools and Equipment Employee Tools and Clothing Limit of Insurance Any One Item

| Unscheduled Tools and Equipment - Employee Tools and Clothing Limit of Insurance - Any one occurrence | |
|---|---|
| 19. Electronic Equipment - Limit | |
| 20. Debris Removal – Limit | |
| 21. Business Income/Extra Expense - Contractors Equipment - Limit of Insurance - Any One Occurrence | • |
| 22. Are there any other particular sub-limits/covers required? | |
| 23. Value of Largest Individual Item (USD) | |
| OA Co-Manager Time | |
| 24. Settlement Type | |
| 25. Claims History (past 5 years) | |
| * | |
| 25. Claims History (past 5 years) | |

Real and personal property

1. Claims history (past 5 years)

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Oil & gas downhole/over-the-hole general information supplemental application

1. List all states in which you work.

| Do you currently work or intend to work in any of the following states – AL, GA, IL, KY, MI, MS, NY, OH, PA, TN, VA, WI, WV? | Yes | No |
|--|-----|----|
| 3. Number of years' experience performing your current operations: | | |
| 4. What is your web address? | | |
| 5. Any work performed offshore or in any bay, marsh, swamp, or lake? | Yes | No |
| 6. Any oil well work? | Yes | No |
| 7. What is your percentage of staff turnover in the last 12 months? | | |

Safety

| - | | | |
|---|-----|-----|----|
| 1. Do you have a formal written Safety program that is given to all employees? |) | Yes | No |
| 2. Is safety training given to all employees? | Yes | No | |
| 3. How often are safety meetings held? | | | |
| 4. Do safety meeting and training sessions address use of large equipment at well sites? | Yes | No | |
| 5. Do you have a full-time safety manager? | Yes | No | |
| a. If YES, name: | | | |
| b. If YES, cell number: | | | |
| 6. Do you have a written cell phone policy? | Yes | No | |
| 7. Do you have and MVR program that includes pre-hire, post-accident, and annual review? | Yes | No | |
| 8. Do you have a safety incentive program for all field employees? | Yes | No | |
| 9. Do you have an active Drug and Alcohol testing program including pre-employment, random, and post-accident? | Yes | No | |
| 10. Do you have formalized post loss incident review process to determine cause? | Yes | No | |
| 11. Do you conduct frequent field safety inspection of work in progress? | Yes | No | |
| 12. Do you have a formalized written or pad enabled Job Site Safety Assessment that is completed before each shift? | Yes | No | |
| | | | |

Risk profile

1. What is your current work compensation mod?

| 2. Are you a member of IADC? | Yes | No |
|--|-----|----|
| 3. Are you a member in good standing with ISNet World? | Yes | No |
| 4. Do you operate in areas that expose equipment and personnel to H2S? | Yes | No |
| 5. Have you experience any equipment fires or well blowout/fire losses in the last 3 years? | Yes | No |

Equipment maintenance

| Do you have a formalized OEM equipment maintenance program in operation? | Yes | No | |
|--|-----|----|--|
| Are your hot oiler units equipped with SM 80 Coils? | Yes | No | |
| 3. Do you replace all hot oiler unit hoses annually? | Yes | No | |
| 4. Do you have all heavy equipment repair such as brakes, fuel system, and hydraulic system repairs done by outside repair facility? | Yes | No | |

Subcontractors

| Do you have a monitoring system for all contracts (MSAs) and Certificates of Insurance? | Yes | No |
|---|-----|----|
| Do subs provide certificates of insurance with equal or greater limits that yours? | Yes | No |
| 3. Do you maintain an approved list of vendors and subcontractors? | Yes | No |

Please provide operations breakdown by type of operations

| Check all that apply | Type of work done | Payroll | Gross annual receipts |
|----------------------|--------------------------------------|---------|-----------------------|
| | acidizing | | |
| | casing installation | | |
| | casing recovery | | |
| | cementing | | |
| | cleaning/swabbing | | |
| | equipment rental (down/over hole) | | |
| | fishing work | | |
| | flowback work | | |
| | fracing | | |
| | general site preparation | | |
| | geophysical exploration | | |
| | hot oil service/treatment | | |
| | hot shot services | | |
| | mud supply | | |
| | perforation services | | |
| | pipeline construction | | |
| | pumper/gauger operations | | |
| | rig erection/ dismantling | | |
| | roustabout services | | |
| | salt water disposal wells | | |
| | tank battery erection | | |
| | production water services | | |
| | welding | | |
| | well logging service | | |
| | wireline services | | |
| | workover/service rigs | | |

Any other details you wish to share regarding your risk management program:

Other

1. How is your equipment stored when not in use? Are there any theft prevention measures in place?

| 2. Do you undertake shore or waterbourne work? | Yes | No | |
|---|-----|----|--|
| 3. Do you have any equipment that operates underground? | Yes | No | |
| a. If yes - please list that equipment. | | | |

| 4. Have you had any underground losses? | Yes | No |
|---|-----|----|
| 5. Do you rent/hire out any equipment? | Yes | No |
| 6. Does any of your equipment have fire extinguishing systems? | Yes | No |
| 7. Do all of your crane operator, derrick operator, signal person, lift director and rigger hold a NCCCO Certification? | Yes | No |
| 8. Do you undertake service and maintenance of equipment for third parties? | Yes | No |
| 9. Do you have daily job tickets signed when working on third party or contract sites? | Yes | No |
| 10. Are there any additional loss payees? | Yes | No |
| 11. Do you undertake wrecking/towing in your business activities? | Yes | No |
| 12. Do you act as an equipment dealer? | Yes | No |

Declarations

I have confirmed with the client that the above statements and particulars contained in the above have been checked are true and that no information has been withheld which might increase the risk or influence acceptance by the Insurers.

I have advised the client that should the above statements or particulars alter in any way, Underwriters must be advised immediately.

I have confirmed with the client that no information has been suppressed, misrepresented or miss-stated, all material facts are true as far as the client is reasonably aware, and that all values and financials disclosed above have been fairly estimated.

I have advised the client that this proposal shall hold promissory and form the basis of the contract between the client (the Insured) and the Insurers and the client is in agreement.

I have advised the client and the client understands that failure to disclose any material facts which would be likely to influence the acceptance and assessment of the proposal may result in the Insurers refusing to provide indemnity or voiding the policy in every respect.

The client agrees to render, at the end of each period of insurance, declarations in the form required by the Insurers and to pay any additional premium due in excess of the amount estimated.

| Please confirm that all the above are true to the best of your knowledge: | |
|---|-------|
| | |
| Signature: | Date: |
| oignature | Date |